

# Universal Business Glossary™

Developed by Universal Data Models LLC

## JUMP-START YOUR GLOSSARY



Reduce time and cost significantly



Achieve high-quality terms and definitions



Improve consistency and standardization



### Why develop terms and definitions from scratch?



We have been developing terms and definitions for decades! We have helped many organizations worldwide quickly develop their business glossary by taking advantage of re-using and then customizing our library of thousands of terms and definitions in various industries.

These time-proven templates have been continuously improved during the last 25 years and implemented by hundreds of companies worldwide, providing them with an invaluable resource to ensure quality, reduce time, and facilitate standardization of terms and definitions



**4 hours**

average time to reach an agreed upon definition



**50%**

average time saved by using this product



Thus, thousands of hours generally saved plus improved quality

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UNIVERSAL data models LLC

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## COMMON DOMAINS FOR ANY ORGANIZATION

The following standard domains are available and within each of these, there are many re-usable terms and definitions that apply to all organizations. Each of the below domains may be licensed individually, or the complete set of these domains may be licensed together. The following provide a very small example of the types of terms defined

| Sample Terms                     |   |
|----------------------------------|---|
| PEOPLE & ORGANIZATIONS           | Customer, Partner, Employee, Supplier, Organization, Person, Postal Address                   |
| PRODUCT                          | Product, Service, Good, Feature Type, Inventory Item  |
| ORDERS & AGREEMENTS              | Order, Order Item, Agreement, Requirement, Quote, RFP   |
| SHIPMENTS & DELIVERIES           | Shipment, Receipt, Issuance, Shipping Document, Shipment Route Segment                        |
| WORK EFFORT & PROJECT MANAGEMENT | Work Requirement, Program, Project, Task, Activity, Time Entry, Rate Type                     |
| INVOICE & TIME BILLING           | Invoice, Billing Account, Payment, Financial Account  |
| ACCOUNTING & BUDGETING           | General Ledger Account, Accounting Transaction, Budget, Budget Scenario, Planning Transaction |
| HUMAN RESOURCES                  | Employee, Position, Responsibility Type, Skill Type, Salary, Benefit                          |
| WEB AND E-COMMERCE               | User Preference, Web Address, Object Content Frame, Server Hit, Web Visit                     |

## INDUSTRY DOMAINS

The following industry domains provide re-usable terms and definitions for various industries and are a jumpstart for any organization involved in developing a business glossary.

| Sample Terms                               |   |
|--|---|
| BANKING, INVESTMENTS, & FINANCIAL SERVICES | Account, Investment Vehicle, Security, Savings Account, Objective, Risk analysis, Performance Characteristic Type, Yield Type, Financial Position, Mortgage, Scheduled Payment Due, Financial Agreement, Account Notification |
| HEALTHCARE                                 | Patient, Insured Party, Insurance Provider, Hospital, Medical Office, Health Care Visit, Health Care Episode, Claim, Settlement   |
| INSURANCE                                  | Insurance Agency, Payor, Insurance Product, Coverage Level, Coverage Type, Actuarial Analysis, Rate, Application, Quote, Insurance Policy, Premium Schedule, Claim  |
| MANUFACTURING                              | Distribution Channel, Part, Raw Material, Part Specifications, Engineering Changes, Manufacturing Bom, Manufacturing Order, Process Plan  |
| PROFESSIONAL SERVICES                      | Professional Resource Requirement, Skill Type, RFI, RFQ, RFP, Engagement, Engagement Rate, Professional Assignment, Service Entry, and Work Effort  |
| TELECOMMUNICATIONS                         | Telecommunication Carrier, Regulatory Agency, Network Component, Network Assembly, Deployment, Service Order  |
| PHARMACEUTICALS                            | Drug, Ingredient, Clinical Drug Formulation, Formulary, Prescription, Fill, Drug interaction Effect Type  |
| ENERGY                                     | Power Plant, Substation Connection, Power Line, Power Transmission, Meter Usage   |

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